

CHESAPEAKE TELEPHONE SYSTEMS



CUSTOMER EXPERIENCE



"We've been working with Chesapeake for over 20 years. That track record says everything you need to know about Jeff and his team. We not only appreciate the work they do for us, we refer them to others who are looking for a technology partner they can count on."

Gerry Sigal
Founder and CEO

Customer Highlights

- Crystal City, VA Headquarters
- DC Office & Multiple Project Sites
- General Contractor
- 130+ Employees

Solution Overview

- Mitel MiVoice UC Platforms
- 40 Mitel 5330 Executive Phones
- 90 Mitel IP Phones
- HP Switching | Unified Network
- UC | Collaboration Features

Key Advantages

- Single Vendor Point of Contact
- 24x7 Local Support
- Reliable Communications
- Investment Protection
- Scalable, Flexible Technology

Sigal Construction

Foundation for Success

Established in 1977, Sigal Construction has become one of the DC region's premier general contractors. It consistently ranks among the region's Top 10 Contractors in the *Washington Business Journal's* annual rankings. Sigal has built out millions of square feet of space for a diverse mix of tenants, including commercial and government agencies – several landmark buildings are part of its portfolio. Since 1991, Chesapeake has been supporting Sigal's ongoing expansion with communications equipment and support.

Relocation & Expansion

When it outgrew its original offices in Georgetown, Sigal called on Chesapeake to set up a Unified Communications platform and implement a Voice network at the new headquarters location in Crystal City, VA. As the firm continued to win notable contracts and grow, another Sigal office was opened in Washington, DC. Chesapeake's IP-based phone systems provide Sigal users with advanced collaboration tools and are networked to connect Sigal's distributed project teams – including those working at remote locations and construction sites.

Flexible Communications

To meet Sigal's unique requirements, Chesapeake implemented customized Mitel MiVoice platforms at its offices. Local desktops and phones are linked to the MiVoice systems across IP-based infrastructures. The Crystal City and DC offices are interconnected with a high-speed Virtual Private Network (VPN) which carries secure intra-office calls and provides access to carriers for local and long distance calling. To simplify system management, the MiVoice systems are administered online with a convenient browser-based interface. Dynamic Extension allows Sigal users to answer calls at their desks or from mobile devices, and integrated Unified Messaging provides *anywhere, anytime* access to client messages, enabling prompt response.

Building for the Future

The selection of Mitel's UC platforms means that Sigal is better positioned for continued growth. The systems can be networked to support thousands of users. The firm also has the flexibility to virtualize a new UC phone system in its data center or add a new site using a Mitel AnyWare Hosted solution. Whatever its future communications direction, Chesapeake will be there to keep Sigal well connected.

CALL TODAY!

800-787-4848 | 410-850-4848

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